

**Product Guide Fall 2017**

# ACE

**Analyze Clarify Explain**

**Individual Life and Annuities Exams**  
(ILA LP, ILA LFM, ILA LRM)

**Enterprise Risk Management Exam (ERM)**  
(ERM Core, ILA, General Corporate ERM and, Investment Extensions)

Authors/Instructors:  
Jacob McCoy, FSA and Ben Wacker, FSA

Products Offered:  
Study Guide  
Flash Cards  
Audio Memorization CDs  
Online Seminar

[www.acemanuals.com](http://www.acemanuals.com)

# ACE Online Seminar

## ILA Exams and ERM Exam

### Instructors:

Jacob McCoy, FSA and Ben Wacker, FSA  
Combined 30+ years of Industry Experience!  
Creating study materials and teaching seminars since 2006

### Highlights:

- Videos and PDF files consolidate syllabus into high level summaries
- Lectures translate concepts and formulas from “greek” into plain-English
- Concepts and formulas are reinforced with ACE original practice problems
  - ACE original practice exam
- Industry leading breadth and depth of original practice problems
  - Old exam problems applicable to current exam
  - Viewable on iPhone and other mobile devices
- If you fail on your first sitting, the second sitting is free (see ace website for more details)
  - See [www.acemanuals.com](http://www.acemanuals.com) for testimonials and sample videos
    - We price match competition
- The purchase of an OLS includes the PDF seminar manual (not the same as study guide) and access to e-flash cards
- ERM products include the core syllabus as well as ILA, General Corporate ERM, and Investment extensions.

### More Details:

The online seminar consists of pre-recorded video files and PDF documents. The seminar will include lectures, ACE “SOA-type” exam questions, and examples from the text. The seminar will focus on concepts and problems that will show up on exam day. ACE has a full range of products (Study manual, Cards, and Audio CDs), but purchasing these products is not necessary in order to get full value out of the seminar.

Students who have used our seminars have said that ACE has the best product on the market due to our clear communication of complex concepts, our organization of the syllabus into an intuitive framework, and our large amount of ACE original of practice problems. The ACE seminar will help you better understand and remember the material by explaining and summarizing the core concepts of the syllabus in a concise, high level manner. Many of our past customers say that they studied LESS and still passed because they purchased the online seminar!

### Timeline:

The online seminar is available immediately. When there are updates to the syllabus, we usually update new videos quickly. After registering for the seminar, students will be emailed a username and password.

No refunds for the online seminar. Email [customerservice@acemanuals.com](mailto:customerservice@acemanuals.com) with any questions

## **Study Guide and Practice Exam**

The ACE study guide covers the entire syllabus. As the name indicates, the ACE study guide focuses on analyzing, clarifying, and explaining the entire syllabus. In addition, there is special emphasis on clarifying the most complex aspects of the syllabus by clearly explaining the concepts and calculations presented in the text. ACE prides itself upon its ability to turn complex, technical language into plain-english.

You will find the following in the ACE study guide:

- Outline of the text
- Summarized information in tables and charts
- Explanations of text numerical examples
- Original end-of-chapter review problems
- ACE original practice problems
- Old SOA exam problems applicable to the current syllabus
- Formula list

With ACE products, you will learn the material efficiently and effectively.

## **Flash Cards**

ACE memorization cards are the premier tool for learning the most important topics on the exam. The entire syllabus is covered. ACE memorization cards will make the most efficient use of your study time by condensing the repetition in the syllabus. The flash cards contain both list based material and formulas. These cards also include acronyms to assist in memorization

## **Audio Memorization CD**

ACE memorization cards are on CD!

This is a great tool for learning the most important topics. With ACE CD's you will learn faster and more efficiently! Note, some formula heavy flash cards are not included.

## **Online Seminars**

See advertisements on preceding pages

## **Special Note for ACE e-Products**

There is no printing for any ACE e-products. If you wish to receive a printed copy of a digital product, please purchase the combination package. We have provided generous combination packages so you can purchase both the e-product and the paper product.

## **ERM Extensions**

ACE products cover the ILA, General Corporate ERM, and Investment extensions. With ACE products you don't need to buy a separate product for the extension material. Core texts and extension texts are clearly labeled so students can know which sections apply to their extension.

*See sample products at: [www.acemanuals.com](http://www.acemanuals.com)*

# FAQ

Q: Where can I find more information ACE products, including sample chapters, discounts, study schedules, and testimonials?

A: This can be found on the product information page of the ace website ([www.acemanuals.com](http://www.acemanuals.com)).

Q: I have no idea how to study for an FSA exam, what should I do?

A: Our seminars have a study strategy session that help you make a plan for exam day. We also provide a customizable study schedule on our website ([www.acemanuals.com/productinformation](http://www.acemanuals.com/productinformation)). We are happy to discuss any questions. Please emails us at [customerservice@acemanuals.com](mailto:customerservice@acemanuals.com)

Q: What order should I read the texts?

A: While there are many valid ways you could approach the syllabus, we have provided one good approach in the study schedule for each exam on the product information page of our website ([www.acemanuals.com](http://www.acemanuals.com)). These are usually updated a couple weeks after the syllabi are released.

Q: Are ACE products a replacement for reading the texts?

A: We recommend reading the source texts. However, we have had many passing students tell us that they relied on our seminar manuals as their only “source” text

Q: Why have some of your customers purchased the online seminar?

A: Here are some common reasons people purchase:

- See the entire syllabus
- Ability to replay videos as many times as you want
- Utilize seminar materials from the very start (don’t need to wait until March/September)
- Study at your own pace
- Go in any order you want
- You get an electronic PDF (don’t need to haul around another book)
- Listen/watch videos wherever there is an internet connection (bus, train, grocery store, etc.)

Q: How many problems are in the online seminar?

A: Quantity has little meaning if they are bad problems. We have thought questions, numerical calculations, compare and contrast questions, critique questions, recommendation questions, etc. Our practice problems are focused on getting you ready for exam day. We provide a practice exam with full solutions in addition to the tons of practice problems we already provide. We believe all of these add value to your studies and it’s important to start easy and build up from there. Our problems tend to be included with the readings rather than having a large problem bank at the end. It’s important to do practice problems as you learn that are relevant for that reading.

Based on customer feedback we believe we have a highest quality, depth, and breadth of practice problems. Some problems are focused on a specific topic, while others integrate multiple parts of the syllabus. The last time we counted up problems we had over a thousand for LP and LFV exams. LRM and ERM are smaller exams and do have less problems, but the count is still significant.

One last note, we continually add practice problems, graphics, clarify certain points, etc. We also re-record videos to incorporate these changes, so customer feedback is always appreciated.

Q: How long does it take to get through the OLS?

A: Past customers have said using the OLS actually decreased study time since they were able to get through the reading quicker and understand the key points. We are constantly adding videos and problems so we cannot provide a number.

Most people don’t sit down and watch the OLS like a live seminar – they integrate the OLS into their study schedule. Further, some people watch every single video while others only refer to certain videos for “difficult” sections.

Q: Which ERM extension should I take?

A: This is just personal preference. We suggest something that you are familiar with or interested in.

Q: What products come with ACE packages?

A:

Product \ Package	Standard Package	Total Package	Platinum Package
Study Guide	X	X	X
e-Study Guide			X
Flash Cards	X	X	X
e-Flash Cards		X	X
Audio	X	X	X
Online Seminar		X	X

Q: I still have questions, where can I send an email?

A: Feel free to email any content-related questions to [customerservice@acemanuals.com](mailto:customerservice@acemanuals.com). If you have questions on how to purchase products on a vendor's website, please email the vendor.